

Small Business Program

Smith's Country Cheese, Inc.

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Just minutes after the last cow in Smith's dairy herd is milked, the process of handcrafting cheeses and spreads begins. Relying on time-tested family traditions and hard work, Smith's creates award-winning gouda, cheddar, and havarti cheeses, known and loved across New England.

National Grid's Small Business Services Program helped Smith's implement a lighting upgrades that save energy, reduce operating costs, and cut carbon emissions. By providing a free on-site energy assessment and paying up to 70% of project costs, the program made the energy efficiency improvements affordable and easy to implement.

Small Business Solutions

Energy Efficiency Measures Installed

- High efficiency lighting systems

Savings Summary

The Need — Improve lighting and reduce impact on the environment.

The Solution — Install high efficiency lighting.

Strategic Partners

Prism Consulting, Inc. — Installation Contractor
1150 Hancock Street, Quincy, MA 02171

The result:

Total Project Cost	\$5,033
National Grid Incentive	\$3,775
Cost to Customer	\$1,258
Estimated Annual Energy Cost Savings	\$1,218
CO₂ Lifetime Reduction	6 tons



Winchendon, MA

"We depend on natural resources for our livelihood, so we were excited to reduce our carbon footprint. And the new brighter lighting in our cold storage room — where we brine and age the cheese — makes our work easier."

—Dave Smith